



## Corporate Resume

### EXPERIENCE



**A leading distributor of electronic/electrical/pneumatic components, controls and automation products servicing a wide range of industries such as:**

- Biomedical, Medical, Drug and Diagnostic Equipment Manufacturing
- Computer, Network and related industries
- Contract Manufacturing
- Data and Telecommunications
- Energy and Power Management
- Factory, Commercial and Industrial Automation
- Food and Beverage Processing/Packaging
- Government, University, Military and Aerospace
- HVAC Control
- Industrial Contractors
- Instrumentation and Test Equipment
- Laser and Microwave Equipment
- Material Handling and Transportation
- Mining and Lumber
- Petro-Chemical and Process Control
- Plastic Injection and Can Manufacturing
- Renewable Energy
- Robotic and Automatic Assembly Equipment
- Semiconductor Manufacturing Equipment
- Utilities
- Water Treatment

### CAPABILITIES

- Application Engineers on Staff
- Auto Replenishment Programs
- Bin Stocking Programs
- Blanket Contracts
- Bonded Inventories
- Certified Supplier Programs
- Customer Part Number Programs
- Design Assistance
- E.D.I. Programs
- E-Commerce
- Engineering/Technical Support
- Integrated Supply Programs
- J.I.T. Programs
- Kanban
- Literature/Technical Manuals
- M.R.P. Programs
- On-Line Inquiry
- On-Site Demonstrations/Seminars
- On-Site Client Stores
- Partnership Programs
- Proprietary Customer Privileges
- Quality Assurance Programs
- Same Day Shipment
- Scheduled Shipments
- Specialized Packaging
- Start-Up Services
- Systems Development
- Technical Reference Libraries
- V.M.I. Programs
- Workshops and Training

### CONTRACT MANUFACTURING AND VALUE-ADDED SERVICES

- Assemblies
- Bar Coding
- CAD Capabilities
- Cable Assemblies
- Custom Projects
- Design/Technical Assistance
- Electrical/Mechanical Assembly
- Enclosure Cutting/Punching
- Enclosure Modifications
- Engraving
- First Article
- Kit Preparation
- Labeling/Special Marking
- Legend Plates
- Marking & Component Printing
- Meter Configuration/Scaling
- Pneumatic Assemblies and Testing
- Product Modifications
- Prototyping
- Rail Assemblies
- Rail Cutting/Notching
- Specialized Terminal Block Marking
- Wire Cutting/Marking

### FACILITIES AND OPERATIONS

**80,000 square feet of inventory, operations and logistic services with customer training centers.**

- 95 Employees which includes a team of 15 inside sales representatives, 3 inside application engineers, 16 field sales engineers, 4 field automation engineers and 4 customer service representatives.
- Advanced system managing an extensive multi-million dollar inventory of over 35,000 stock items.
- 5,000 square foot Contract Manufacturing Department.

### REFERENCES

**Premier authorized franchised distributor for all products on our line card.**

- **Qualified/certified vendor** for Applied Materials, GE Security, Genentech, Gillig, Jabil, Guidant, Hewlett-Packard, KLA-Tencor, Lam Research, Novellus, PG&E, Samina, Solectron, Varian, Velocity 11, Western Digital and many more.

**For more information . . . contact our Sales Department**